WORKFORCE NEEDS FOR RENEWABLE ENERGY POWERPLANTS IN SOUTHERN CALIFORNIA









Center for Energy Efficiency & Renewable Technologies

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Southern California Survey Focus

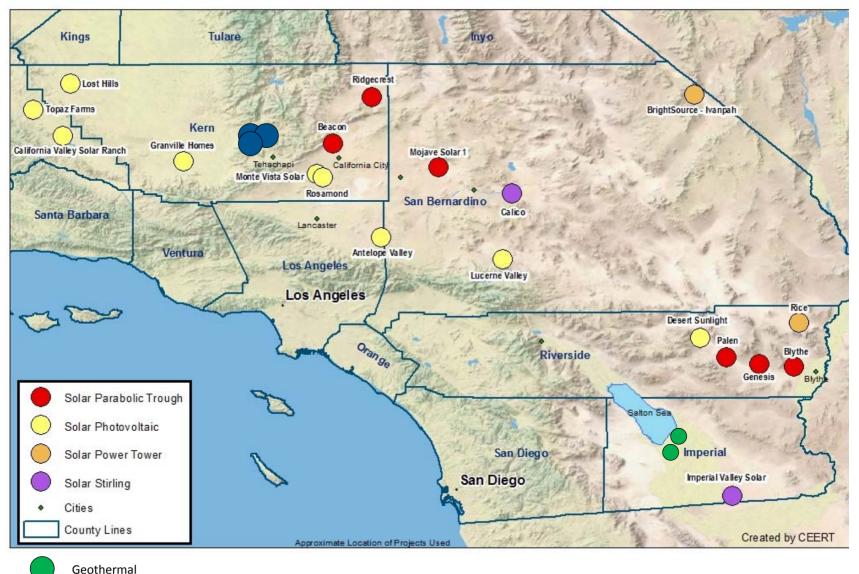
The region is an excellent illustration of economic development coming from the clean energy sector.

- •SoCal has the best combination of renewable "fuels" in North America.
- •Next to large populations with huge electric demands.

Best in Class:

The world's most-experienced and innovative renewable energy companies are proposing to build dozens of clean powerplants in Southern California.







CEERT SURVEYED 14 CLEAN ENERGY DEVELOPERS IN SOCAL WE ASKED:

- 1. What Kind of Workforce is Needed to Build Your Project?
- 2. How Many People are Needed?
- 3. How Long Will It Take to Build the Project?
- 4. What Type of Workforce is Needed to Operate the Plant After It Is Built?
- 5. How Long Will the Powerplant Operate?





WHAT WE LEARNED ABOUT 14 CLEAN POWER PROJECTS:

The clean energy build-out requires a large workforce.

Thousands of workers are needed at the 14 sites in Southern California between 2010-2015 to build the powerplants.

Hundreds of Operations and Maintenance jobs are needed for the next 20-30 years.

Skilled and general laborers, project managers, equipment operators, engineers and office personnel will run the plants.

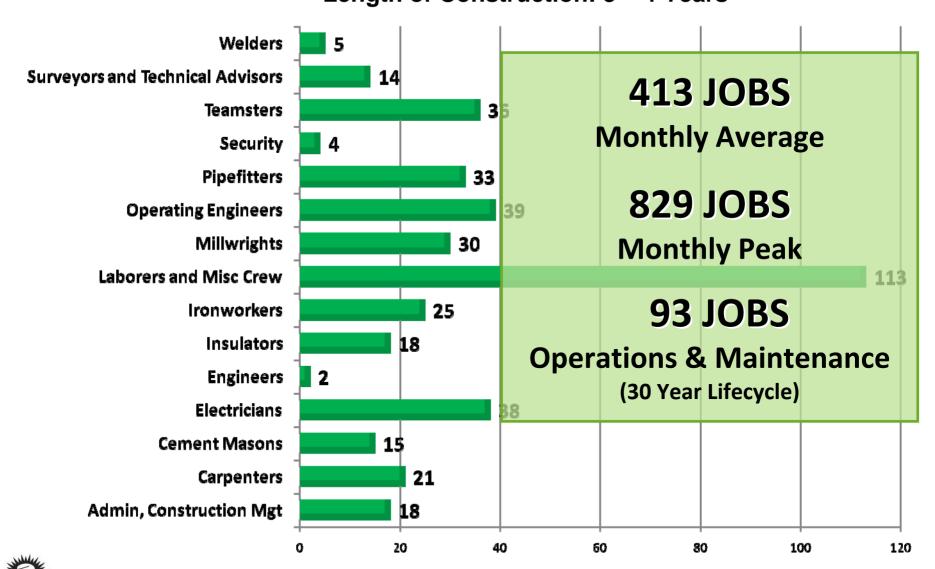


GEOTHERMAL & WIND CONSTRUCTION WORKFORCE NEEDS

| DEVELOPER | TECHNOLOGY | PROJECT NAME | MW SIZE | AVG # JOBS FTEs PER MONTH | EMPLOYMENT LENGTH |
|--------------|------------|--------------------|----------|---------------------------------|----------------------|
| GEOTHERMAL | | | | | |
| CALENERGY | Geothermal | Black Rock 1-3 | 162 | 323 | 4 YEARS |
| RAM POWER | Geothermal | Orita 1 | 49 | 90 | 3 YEARS |
| WIND | | | | | |
| ENXCO | Wind | Pacific Wind | 250 | 318 | 3 YEARS |
| HORIZON WIND | Wind | Homestead | 100 | 159 | 1 YEAR |
| TERRAGEN | Wind | Alta Wind 1 Mohave | 720 | 250 | 1.5 YEARS |
| TOTAL | | | 1,281 MW | 1,140 JOBS/MONTH COMBINED | 1-3 YEARS |

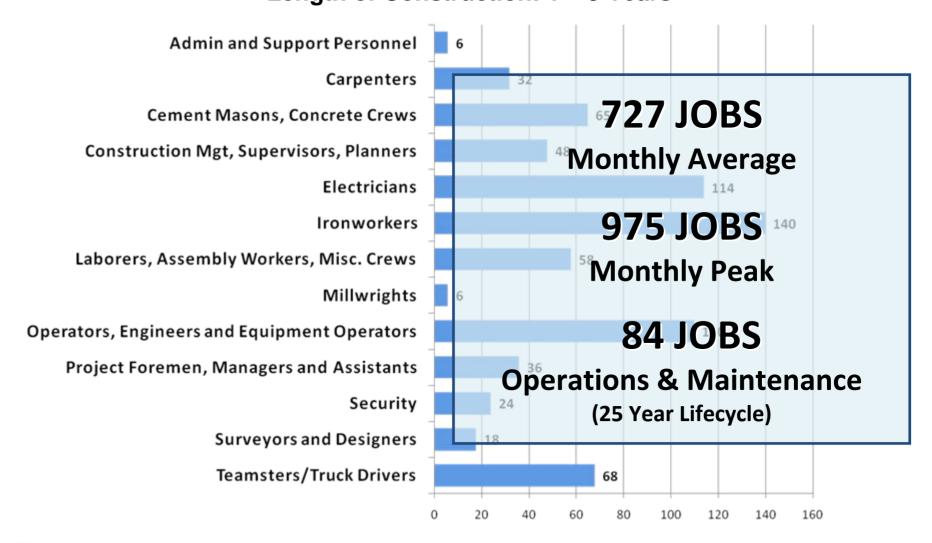
The survey is a sample, not a census, of all the projects being developed. Prepared by Center for Energy Efficiency & Renewable Technologies

Monthly Construction Jobs Estimates 2 Geothermal Projects: 211 MW Length of Construction: 3 – 4 Years





Monthly Construction Jobs Estimates 3 Wind Projects: 1,070 MW Length of Construction: 1 – 3 Years



Over 7,700 MW of Solar Projects Prioritized in Southern California











Center for Energy Efficiency and Renewable Technologies September 25, 2010

LARGE-SCALE SOLAR CONSTRUCTION WORKFORCE NEEDS

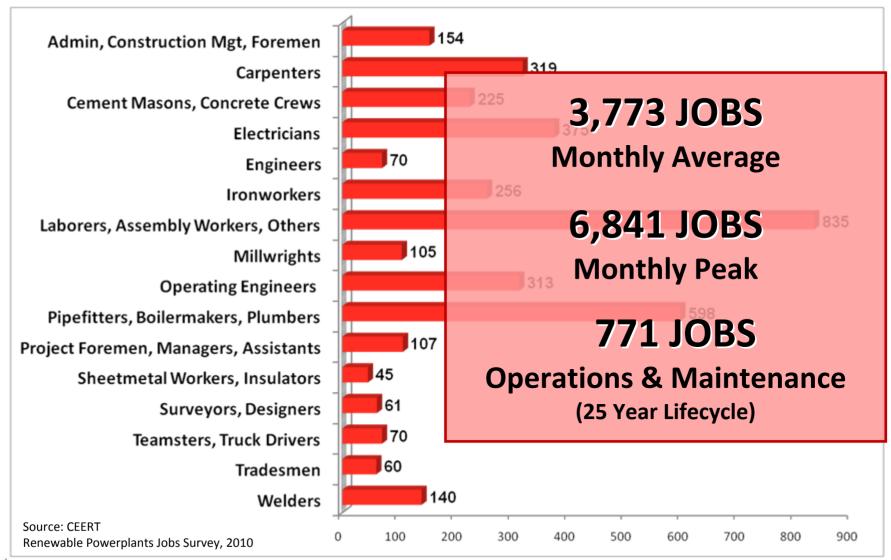
| | | | | AVG # JOBS | EMPLOYMENT |
|------------|-----------------|-------------------------------|---------|----------------|------------|
| DEVELOPER | TECHNOLOGY | PROJECT NAME | MW SIZE | FTEs PER MONTH | LENGTH |
| | Parabolic | | | | |
| ABENGOA | Trough | Mojave Solar 1 Project | 250 | 830 | 2 Years |
| SOLAR | Parabolic | | | | |
| MILLENNIUM | Trough | Blythe Solar Power Plant | 1,000 | 604 | ~6 Years |
| SOLAR | Parabolic | | | | |
| MILLENNIUM | Trough | Palen Solar Power Plant | 500 | 566 | 3.5 Years |
| SOLAR | Parabolic | | | | |
| MILLENNIUM | Trough | Ridgecrest Solar Power Plant | 250 | 405 | 2.5 years |
| | Parabolic | | | | |
| NEXTERA | Trough | Beacon Solar Energy Project | 250 | 507 | 3.5 years |
| | Parabolic | | | | |
| NEXTERA | Trough | Genesis Solar Energy Project | 250 | 507 | 2.5 Years |
| | | | | | |
| TESSERA | Stirling Engine | Imperial Valley Solar | 709 | 360 | 3.5 years |
| | | | | | |
| PERMACITY | Photovoltaics | Five 5 MW Systems | 25 | 500 | .5 year |
| | | | | | |
| SUNPOWER | Photovoltaics | California Valley Solar Ranch | 250 | 353 | ~3 Years |
| | | | 3,484 | 4,632 | |
| TOTAL | | | MW | JOBS/MONTH | ~3 YEARS |

The survey is a sample, not a census, of all the projects being developed.

Prepared by Center for Energy Efficiency & Renewable Technologies



Monthly Construction Jobs Estimates 7 Solar Thermal Projects: ~3,500 MW Length of Construction: 2.5 – 6 Years



CONSTRUCTION WORKFORCE ESTIMATES 1,000 MW PARABOLIC TROUGH PLANT

Construction Period: ~6 Years

| Job Description | AVERAGE Monthly Workforce (FTEs) | PEAK Monthly Workforce (FTEs) |
|--|----------------------------------|-------------------------------|
| Administrators and Support Personnel | 11 | 14 |
| Carpenters | 57 | 90 |
| Cement Masons and Concrete Crews | 59 | 95 |
| Construction Management, Supervisors, Planners | 2 | 3 |
| Electricians | 58 | 81 |
| Engineers | 7 | 8 |
| Ironworkers | 24 | 50 |
| Laborers, Assembly Workers, Misc. Crews | 106 | 271 |
| Millwrights | 14 | 18 |
| Operators | 57 | 152 |
| Pipefitters, Boilermakers, Plumbers | 136 | 299 |
| Project Foremen, Managers and Assistants | 2 | 3 |
| Surveyors and Designers | 8 | 20 |
| Teamsters, Truck Drivers | 18 | 43 |
| Other Skilled Tradesmen | 12 | 66 |
| Welders | 1 | 1 |
| Others (Oilers, Security, Sprinklerfitters, Tech Advisors) | 5 | 10 |
| TOTAL | 577 | 1004 |

Source: SolarMillennium, CEERT Renewable Powerplants Jobs Survey, 2010

OPERATIONS & MAINTENANCE JOBS EARNINGS 250 MW SOLAR THERMAL POWERPLANT





| Job Description | Annual Workforce | Salary (Average) | |
|---|---------------------|---------------------|--|
| General: Office Personnel, Administration, Managers | 10 | \$ 126,500 | |
| Engineering: Controls, Electrical, Mechanical, Plant and Resource Engineers, Project Analyst, Chemical Technician, Engineering Technician, Operations Supervisors | 6 | \$ 117,500 | |
| Maintenance: Mechanical Technicians, Electricians, Equipment Operators, Welders, Machinists, Planners, Equipment Washing Technicians, Auto Mechanics | 25 | \$ 87,800 | |
| Operations: Shift Supervisor, Control Operator, Plant Operator, etc. | 22 | \$ 91,100 | |
| Unskilled Labor | 5 | \$ 25,000 | |
| TOTAL | 68 | \$ 92,600 | |



CONSTRUCTION WORKFORCE NEEDS 250 MW PHOTOVOLTAIC SYSTEM

Construction Period Length: ~3 Years

| Job Description Average | AVERAGE Monthly Workforce (FTEs) | PEAK Monthly Workforce (FTEs) |
|---|-------------------------------------|--|
| Administrators | 2 | 4 |
| Carpenters | 12 | 15 |
| Cement Masons | 10 | 20 |
| Construction Staff | 3 | 6 |
| Electricians | 25 | 50 |
| Engineers | 2 | 2 |
| Laborers | 10 | 20 |
| Operating Engineers | 7 | 15 |
| Operators | 5 | 10 |
| Project and Construction Managers | 7 | 10 |
| Solar Field Craft: Incl's Apprentices, Assistants and Helpers | 90 | 133 |
| Surveyors | 4 | 8 |
| Teamsters | 20 | 30 |
| Welders | 15 | 30 |
| TOTAL | 212 | 353 |

UNEMPLOYMENT RATES HIGH IN CLEAN ENERGY PROJECT COUNTIES

| Imperial | 31.30% |
|-----------------|---|
| • | |
| Kern | 14.40% |
| | |
| Los Angeles | 12.50% |
| | |
| Riverside | 15.30% |
| | |
| San Bernardino | 14.80% |
| | |
| San Luis Obispo | 9.70% |
| | |
| | Source: July 2010 Statistics |
| | CA EDD, Labor Market Information Division |

COUNTY **SNAPSHOTS**

July 2009-July 2010

Construction **Job Losses** 2009-2010

Utility. Transportation Job Losses 2009-2010

400

100

7.300

3.300

Construction/Utility Jobs Gains From 15 Projects

IMPFRIAL

Johs lost: 200

09-10 Change: -14.3%

Johs lost:

09-10 change: -

360 Jobs

3.5 Years

KERN

1.600 Jobs lost: 09-10 change: -

12.6%

Jobs lost:

2 00/

09-10 change: -0.2%

1.287 Jobs

2.5 - 4 Years

LOS ANGELES

13.400 Jobs lost:

09-10 change: -

11.7%

Jobs lost:

09-10 change:

1%

200 Jobs

0.5 Year

RIVERSIDE SAN BERNARDINO Jobs lost:

10.000

09-10 change: -

14.7%

Jobs lost:

09-10 change: -

1.2%

2.528 Jobs

3.5 - 6 Years

SAN LUIS OBISPO

Jobs lost:

700

09-10 change: -

13.7%

Jobs lost:

500

09-10 change: -

2.7%

212 Jobs

3.5 Years

INBOUND INVESTMENTS

Typical Powerplant \$250M - \$1.5B

OPERATIONS 20-40 Years

CLEAN ENERGY

JOBS ECONOMIC BENEFITS

Construction Length Typically

1 - 4 Years

SKILLED &

NON-SKILLED

LABOR

Carpentry-Ironwork
Operators-Electrical

Cement-Millwright

TAXES & FEES

Local, State, Federal

Sales, Property, Tx-CUP Fees

SITE LABOR

100s-1000s

Employed

Per Month

to Build







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